



MAYURA STEELS

Manufacturer of Steel Castings

M – Magnificent & Majestic record
A – Adoptability & Ahead of Times
Y – Yearning for Excellence
U – Unique Industry Practices
R – Resourceful in Research of Products
A – Agile in Operations

S – Strong Foundation
T – Tough, Trustworthy and Transparent
E – Elegant Products
E – Empathetic to People, Society and Nature
L – Learning Organization
S – Solid Platform for Future Growth



BUSINESS EXCELLENCE JOURNEY STRATEGY



Team :

Mr. Chandrashekhar Doli

Mr. Uttam Salunkhe

Mr. M.P. Jadhav

Mr. Sandip Parit

Mr. Ganesh

Mr. Avinash Patil

Team :

- **CA Yogesh Kulkarni**
CEO & Founder Director
- **Divyanand Deshbhandari**
Senior Business Consultant
- **Swastika Bhivate** Asst Manager –
Business Consulting
- **Sakshi Jadhav**
Senior Associate – Business Consulting



Business Excellence Journey Strategy Delivery and Presentation – 25-May-2023





MAYURA STEELS

Manufacturer of Steel Castings

Chairman Speaks :



Chandrashekhar Doli

“Initially I was sceptical about the outcome of business excellence assessment. I thought I would be handed over a theoretical report and it would be waste of money.

However, what I have experienced is a much more value added detail report with all practical perspective giving us a good glimpse of reality check. This report has now given us enough points to work upon and improve to take them to excellence level in coming years.

Yogesh Kulkarni and GFP team has the brought on table new possibilities and perspectives to look at business processes .

Divyanand has been a thorough professional in detailing findings and also presenting it in a seamless manner acceptable to all.

It has ignited aspirations for Mayura Steels to create a Strong Vision and Mission for Sustainable growth.”



Business Transformation

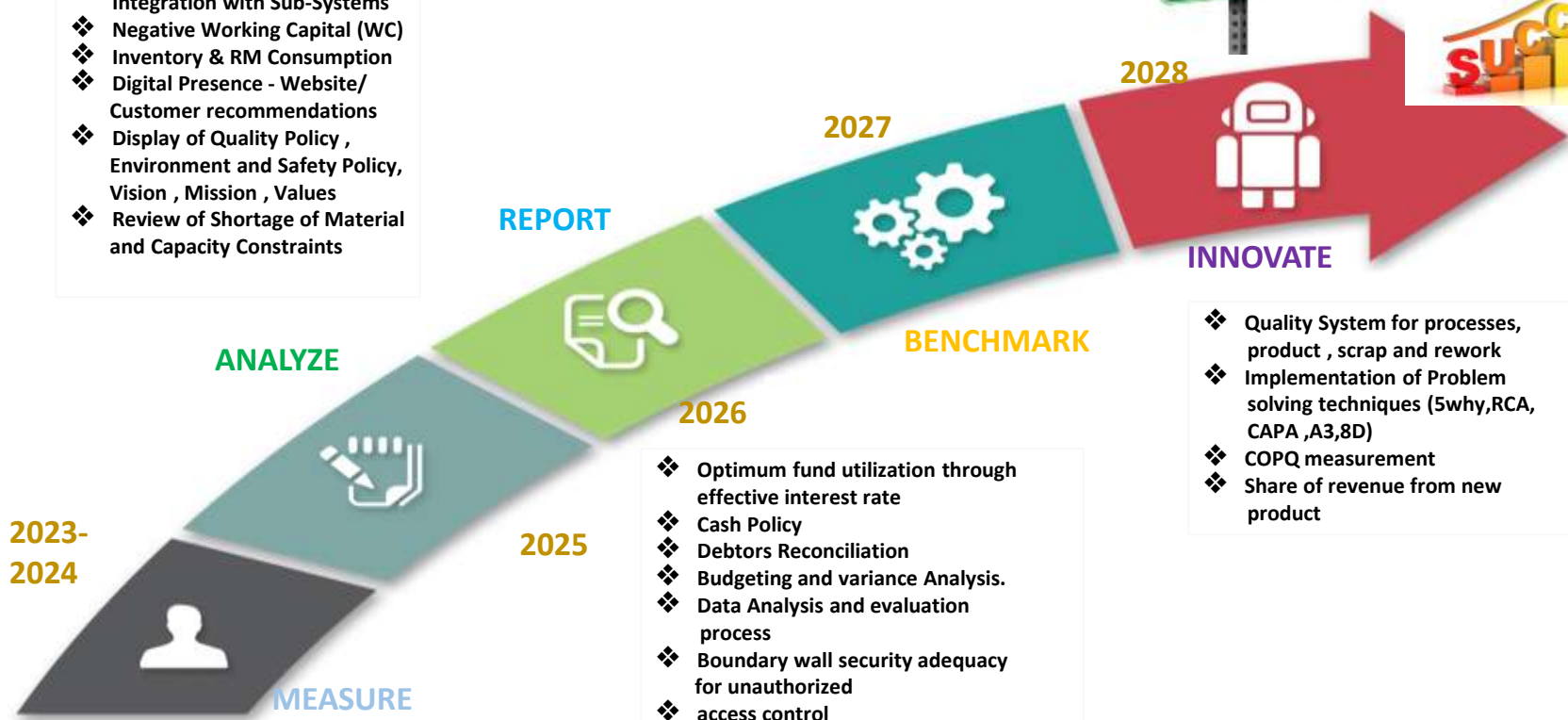
- ❖ MIS structure
- ❖ Budget
- ❖ Team performance
- ❖ Incentive
- ❖ Costing
- ❖ GST Compliance Automation
- ❖ Competition and Market Share Awareness
- ❖ Quarterly Business Review with Critical Suppliers
- ❖ Percentage of operations controlled with SPC
- ❖ COPQ measurement
- ❖ Adherence to Preventive Maintenance Schedule
- ❖ Reliability Focussed Maintenance
- ❖ Disaster Recovery Plan deployment
- ❖ Defining clarity of Organization mission, values, vision and brand promise.
- ❖ Conducting an organizational SWOT analysis
- ❖ Regular Business coaching

- ❖ Procure to Pay Policy
- ❖ Accounting System
- ❖ Integration with Sub-Systems
- ❖ Negative Working Capital (WC)
- ❖ Inventory & RM Consumption
- ❖ Digital Presence - Website/ Customer recommendations
- ❖ Display of Quality Policy , Environment and Safety Policy, Vision , Mission , Values
- ❖ Review of Shortage of Material and Capacity Constraints

- ❖ Supplier Outstanding
- ❖ Balance Reconciliation
- ❖ Multi Skilling of workers in Process, Machine , Operation, maintenance, Quality Check
- ❖ Reporting MIS
- ❖ Structured Quality Control and Quality Assurance
- ❖ System for timely calibration of all Measuring instruments

- ❖ Optimum fund utilization through effective interest rate
- ❖ Cash Policy
- ❖ Debtors Reconciliation
- ❖ Budgeting and variance Analysis.
- ❖ Data Analysis and evaluation process
- ❖ Boundary wall security adequacy for unauthorized access control
- ❖ Appropriateness of Material Handling System

IMPRESSIVE
WORK



INNOVATE

- ❖ Quality System for processes, product , scrap and rework
- ❖ Implementation of Problem solving techniques (5why,RCA, CAPA ,A3,8D)
- ❖ COPQ measurement
- ❖ Share of revenue from new product

